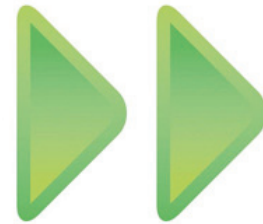


MEMPHIS

FAST FORWARD



PERFORMANCE SCORECARD

INDICATOR	PERFORMANCE GOAL	LATEST FIGURE
Net new private jobs	2007-2012 net new jobs = 49,395 2012 = 14,205 jobs - a 3.0% increase from 2010	2002-2006 net new jobs = 16,051* 2005 = 5,567 jobs - a 1.3% increase from 2004
Total net new wages	2007-2012 = \$2,537,178,641 Avg annual job wage, 2007-2012 = \$51,364 \$56,014 - Average wage in 2012	2002-2006 = \$449,166,203** Avg annual job wage, 2002-2006 = \$39,932** \$40,005 - Average wage in 2004
Per capita income	\$40,237	\$35,237 in 2004
Black or African-American PCI as a percentage of Whites	55% in 2012	42.4% in 2004
Hispanic or Latino PCI as a percentage of Whites	58% in 2012	46.5% in 2004
Labor force participation rate	80%	73.5% in 2005
Annual unemployment rate	4.7%	6.4% in 2005
Total poverty rate	U.S. average	M-SC = 18.3%, US = 13.3% in 2005
Black or African-American rate	20%	27.7% in 2005
Hispanic or Latino rate	18%	21.0% in 2005
Youth poverty rate	U.S. average	M-SC = 26.7%, US = 18.5% in 2005
Black or African-American rate	30%	37.2% in 2005
Hispanic or Latino rate	24%	31.6% in 2005
***Minority-owned businesses percentage of total gross receipts	3.5% in 2012	1.5% in 1997

*Projected Employment increase of 1.5% in 2006; **Projected Average Annual Wage increase of 4.0% in 2005 & 2006; ***The ultimate goal for Minority-owned business is that percentage of total gross receipts reflect demographic percentage; the 2012 goal represents an incremental gain towards that goal.